

officer bio



Witold Szymanski | **Managing Director**
Head Austria & CEE

Role at Lincoln International

Witold Szymanski spearheads the Lincoln International business development and M&A activity in Austria and Central and Eastern Europe (CEE). After almost two decades in investment banking and private equity within the region he now contributes his deal expertise and political engineering experience to Lincoln International.

Advisory Expertise

Witold Szymanski looks back on more than 17 years of Investment Banking and Private Equity experience within Austria and CEE. He has been actively involved in M&A transactions and privatisations as well as business development since 1989 in the region. He has advised industrial clients and financial institutions on investments in Poland, Hungary, the Czech and Slovak Republics and South East Europe, demonstrating an ability to acquire, develop and sell CEE companies. He has interrelated beyond the normal business environment with governments as well as banking and security exchange supervisory bodies.

Industry Expertise

Witold Szymanski acquired his industry background from numerous transactions in the fields of, inter alia consumer goods, media and entertainment, IT and construction material industry.

Past Affiliations

Witold Szymanski joined Lincoln International in March 2007. Following some years with Citibank and Coopers & Lybrand, in 1989 he started his engagement in the CEE region for the Raiffeisen Banking Group as the Managing Director of Raiffeisen Investment AG (advisory and investment banking). He also acted as Chairman of Progress S.A. (the fund management company of the National Investment Fund 4 in Poland) and later Managing Director and president of Raiffeisen Private Equity Fund L.P., a private equity fund investing in mid market companies in CEE. From 1990 through to 2005 he was a member of the Supervisory Board of Raiffeisen Bank Polska S.A. He also led the team to establish Raiffeisen's commercial banking operation in Serbia.

Academic Credentials

Witold Szymanski graduated from the Economic University of Vienna. He undertook private equity training at the Harvard Business School and a Management Programme at the IESE Business School. He speaks German, Polish, English and Spanish.